

Lincolnshire Fields Country Club  
Board of Directors Meeting  
Tuesday, June 23<sup>rd</sup>, 2020 at 5:30 PM  
Meeting in the Clubhouse

**Attending:** Dean Lytton (KemperSports), Justin Waffle, Tony Zahrn, Rob Walls, Sue Peterson, Dave Jones, Toney Tomaso, Randi Lundstedt, Jim Burgener, Becca Guyette, Morgan Gonzales (KemperSports)

**Absent:** Larry Grill, Todd Mayfield

**Approval of Minutes (May 2020):** motion by Dave J. To approve; seconded by Toney T.; passed unanimously (no further discussion)

**Kemper Update:**

- 1) Dean L. Is leaving Kemper and taking over for him with the LFCC assignment with be Morgan Gonzales (who is from St. Louis, MO).

**Committee Reports:**

- 1) Golf Committee Update: given by Rob W.
  - a. Member / Member will allow equity members to invite social members to play.
  - b. There will be no co-ed (husbands and wives) for Member/Member.
  - c. We are doing well (about \$11,000.00) with tournament sponsorships internally at the Club so we are doing our best to keep costs down for our events.
  - d. We are looking at possibly bringing back Nine & Dine on Saturdays.
  - e. Phase 4 is exactly what we thought it would be and we planned accordingly so we are excited about getting an adjuster League play up and running and placing 2 people in each cart.
  - f. We have only lost one golf outing even during the pandemic; outings should operate appropriately per Phase 4 allowing us to bring in the revenue we need to help the Club.

**Grounds Question:** due to COVID-19, missed time ... Can we push back Fall aeration to a later time of year; we did skip aeration in the Spring so we need to have this discussion and see what is best for the Club, the course and our membership.

- 2) Adhoc Comm. Meeting to Raise Capital (by Tony Z.):
  - a. Two things came out of Tony Z.'s (6) meetings. Discussion was held by the committee and they want to explore a new membership category, Lifetime Memberships. Discussion had as to what this new membership category looks like as far as an option. And, if we can/do raise this money there was a discussion as to what would we use the accelerated money for at the Club. We are also looking at a possible donation level for a Tee Time Clock. We will continue to discuss and formulate ideas which may/may not lead to a plan of action which would then go before the entire membership.

## **Financial / Operations Report: by Justin W.**

- 1) Financial Review
  - a. We beat our emergency proposal/2020 budget by over \$26,000.00. Team operated very well in May cutting expenses and making necessary payroll adjustments to exceed financial expectations. June, we've had a significant increase in staffing to prepare for increased member usage as we approach Phase 4. As a result, the financial forecast is to miss June budget by roughly \$15k-\$20k. But, overall year-to-date, the club is only behind the original budget by about \$16.5k; which in the age of COVID-19, and what we faced is really great.
- 2) Operational Review
  - a. Phase 4 allowing us more opportunities and amenities for our members so we can move into more food / dining options (inside) and use of the pool with online reservations.
  - b. DISCUSSION AS TO GUEST POLICY AT THE POOL. Let us stick with status quo which is no guests for about 7-10 days and see how it goes as we anticipate the memberships use gets ramped up. Then we can make changes as we need. We can let guests come if we have a day where there is no one using the pool and we are wide open. Management staff will use their discretion.
  - c. Membership: Sara M. Has been doing a great job and we are hopeful we will see an influx very soon especially as we enter Phase 4. Several leads in the pipeline.

## **New Business**

- 1) Member wants his golf cart credit to be used for his dining / food credit. In the July billing we are issuing our credits. Discussion as to allowing the membership to do this so to keep the money here.
- 2) 3rd Quarter: we will go back to quarterly minimums.

## **Executive Session**

### **Email Business**

Previous Email Votes:

- i) NEW MEMBERSHIPS:
  - (1) Randy Fletcher- Social Membership (6/8/2020)
  - (2) Brian McAndrew- Equity Membership (6/12/2020)
  - (3) Anna Dempsey- Equity Membership (6/18/2020)
- ii) OTHER:
  - (1) Capital Equipment- Bunker Rake (6/15/2020)
  - (2) LOC Renewal (6/16/2020)

**Next Meeting:** 7-28-2020 @ 7:00 am (moving to morning meetings)

Meeting adjourned.