Lincolnshire Fields Country Club Board of Directors Meeting Tuesday, April 23rd, 2019 7:00 AM Garden Room

Attending: Dave Jones, Toney Tomaso, Tony Zahrn, Randi Lundstedt, Jim Burgener, Steve Hartman, Todd Mayfield, Sue Peterson, Larry Grill, Justin Waffle, Guests- Dean Lytton, Frank Merkle, and Bob Schmisseur

Absent: None

Meeting called to order by Dave Jones at 7:00 AM. Opening Remarks by D. Jones discussing today's agenda.

Approval of Minutes from March 2019: motion to approve by Jim Burgener and 2nd by Sue Peterson; passed unanimously.

New Business:

- 1. Member Input from Bob Schmisseur
 - **a.** Piano proposal: I requested the piano be repaired. Requested this of Justin, and he (allegedly) ignored my requests. Not in the budget was discussed between Justin and I. If LFCC does not want it, then let's give it to a new home (a church). Please make a decision on the piano. 10 years ago it cost \$18,000.00.
 - **b.** Parking Lot Brick Idea: free paver bricks from the City of Champaign; can we put these free paver bricks in and use them for our LFCC parking lot. He thinks it will enhance the appearance: having a paver block drive. Dave Jones asked Bob Schmisseur to keep the Board posted on his home/driveway project with those same brick pavers.
 - **c.** Management Feedback: Has been here since in 1967, then when the course/club was bought in 1976. I had many jobs here over the years here from my volunteer work. Lately, I am not enthralled by the management we have now at LFCC. I do not support them, and that is because no one pays any attention to me or my ideas. We need to get a better staff and management in place. We have not had good management for about (10) years. Bob S. Went and spoke with Margie (former manager) and Matt F. (Former worker/manager) and asked if they would be interested in coming back. Bob S. Wants Kemper to know since we are a local Club, they need to realize they can hire local people to work and manage here.

Committee Reports / Discussion

- 1. House Committee Report: By Randi Lundstedt
 - a. Discussed the lady's west bathroom (adjacent to Garden Room) and how to heat it.
 - **b.** Piano- House committee had a discussion about what to do with the piano with a final recommendation to sell it and get it out of the dining room because it is mostly just in the way.

Piano History

- Acquired in 2002 for \$18,000
- Current value of about \$8,000.00
- Cost to repair player portion of the piano is about \$2,500.00 to \$3,000.00.

Committee recommendation thought it would be better option to pipe in the quality music folks want to hear through the new improved sound system and get rid of the

piano. We want to make sure there is a clear message to the members as to what we are going to do with the formal dining room going into the future. The Staff is going to put together a proposed plan for the sale of the piano and share it with the Board.

c. Casual dining (no longer formal dining experience): Committee likes this idea of transitioning the dining room into more of an extension of the 19th hole. For example, go without table cloth table tops and liberalize the dress code. Dave Jones commented that the information he has gathered is that the older generation likes the dining room not for the "formalness" of it but because the sound quality is better and lets people hear the conversations at their table (19th hole is always noisy). Staff will put together a plan for what this looks like.

d. Another plan would be to make the Garden Room the only formal dining area.

2. Golf Committee: By Tony Zahrn

- **a.** Spring Fling did great;
- **b.** Sponsorships are going very well, and we should exceed last years at our current pace. Larry Grill recommends thanking those sponsors. And, our year end event LFCC Cup sponsored by Mayfield Construction. Kemper will now sponsor as a Gold sponsor for the LFCC Club Championship event.
- **c.** Underpass project is complete. Rip-Rap was installed.

General Manager Report: By Justin Waffle

1. Summary of Financials: Not hitting our revenues due to weather (last year weather better and golf season began early). Our Team is keeping costs down with payroll. We are off by about \$7,000.00 to EBITDA for the month and that was anticipated based upon the pace of revenues that are coming in, plus some unexpected repair work to the tune of about \$3,000.00. We lost a key kitchen personnel and we are working around this tough issue. We are still hiring cooks, golf assistant (to the Pro), waitstaff and beverage cart persons. We are still hiring to fill in some key spots. Justin Waffle will be helping out Rob in order to make sure Rob is not too loaded down. We are still advertising on Facebook, Indeed and several other sources to find prospective employees. Hardest job to find candidates for these days: assistant groundskeeper and waitstaff.

2. Capital projects

- a. Rock is in at the overpass locations; looks great
- b. Exterior: Carpentry and masonry work completed. Tennis hut and pool pump house painting completed; they will be painting main clubhouse soon weather dependent. It will take one more month to complete.
- c. AV project should be done in about one more week; they helped put up TV's in the formal dining room
- d. 19th hole update: Project is on time. Demo is done. Bar is rebuilt. We may need to investigate expanding the budget due to the actual bar. We may be able to get this expansion for the bar budget based upon coming in lower than budget with other projects. We will be looking at this soon and will probably have an e-mail vote on point. Bathrooms in the 19th hole will remain the same.

1. Justin Waffle circulated the Strategic Plan Review:

a. Focus is on the future plan of the LFCC dining experience so we can bring consistency to the Club / members; we have given our perspective in the current plan as written, but we need the Board's input. In essence, we need to figure out who we are and what we want. We can then expedite a plan to make good on this vision. But, it is important to have the plan. Larry G.: do (8) dishes and do them really well. Focus on the food quality and don't necessarily worry about the price. Discussed the 76 Plan and what it means, or what it could mean. Toney T. Brought up the topic of making wine lockers/wine club (extra cost to members) and used the example of what Baxter's Restaurant does with their seasonal wine pairing meals.

Executive Session

E-Mail Business

- a) Previous Email votes:
 - i) MEMBERSHIPS:
 - (1) Sarah Anderson & Dr. Dean Hoffmeister: Social (3/25/2019)
 - (2) Joe Beniach & Joyce Durbin: Equity (3/28/2019)
 - (3) Jason Curtiss: Junior (4/3/2019)
 - (4) Kurt & Sarah Bloomstrand: Junior (4/9/2019)
 - (5) Ben & Jennifer Davis: Social (4/12/2019)
 - (6) Travis & Elizabeth Spohr: Social (4/18/2019)
 - (7) Travis Albin: Junior (4/19/2019) Application Denied
 - (8) Thorin & Donna Mayba: Equity (4/18/2019)
 - ii) MISCELANEOUS: None

Next meeting Date: Wednesday, May 29th at 7:00 a.m. This is being moved from the 28th due to the Memorial Day holiday.

Adjournment: 8:26 AM