

Lincolnshire Fields Country Club
Board of Directors' Meeting
Tuesday, February 27, 2018
5:30 Garden Room

Members Present: Tony Zahrn, Steve Hartman, Dave Jones, Peggy Prichard, Joy Martin, Brett Kepley, and General Manager Justin Waffle

President Dave Jones called the meeting to order at 5:30.

It was moved by Mr. Hartman that the minutes from the January 23, 2018, meeting be approved. Ms. Prichard seconded. Motion passed unanimously.

Finance Committee: Mr. Jones noted that the Finance Committee met on February 23 and were given the final audit reports from Clifton Larson Allen. Those will be made available on the members only portion on the website shortly.

Golf Committee: Mr. Zahrn brought up the need to approve the reciprocity of area clubs for 2018. There was also discussion of raising the fees to \$40 during the week, which will include a cart and use of the driving range. It was moved by Mr. Zahrn and seconded by Mr. Kepley that Lincolnshire accept reciprocity with Effingham CC, Panther Creek CC, Kankakee CC, Crestwick CC, Mattoon CC, Pekin CC, CC of Decatur, Southside CC, and Mt. Hawley CC for 2018. Motion carried unanimously.

There was then discussion about handicaps. It was decided by the Golf Committee that for tournament play, players who are 60+ may play the hybrid tees, and players 65+ may play the white tees.

Wednesday night league is almost completely full, but more men are needed for Tuesday night league.

Several Demo Days have been set.

House Committee: Ms. Prichard reported that the question of Dining Members using Stingrays has been brought to her attention. It was suggested by Mr. Hartman that perhaps the Dining membership be renamed to Clubhouse Dining Membership. It was agreed upon that the rule for Dining Members not being able to use Stingrays for normal dining stand. Exceptions will be made for Holidays and Parties.

General Manager's Report: Mr. Waffle reported that income was below budget due to lower than anticipated membership, but the new roll out should combat that. It will begin March 1. Overall, however, we are on budget.

Mr. Waffle reported that he met with Stephen Morris from CV Lloyde about the audio/visual set up to help advertise upcoming events on the TVs. Justin is also

finalizing the quotes for the bag stands and ball crates for the newly redone driving range.

Old Business: The following items were approved via email: New members Hoyne (Equity), Janson (Equity), Broeren (Junior). Additionally the new member drive incentive program was passed via email.

Strategic planning: Mr. Waffle had the Board members start looking at doing a SWOT analysis, which is Strengths, Weaknesses, Opportunities, and Threats. The Board agreed on the following items:

- We won't compromise on the course
- We want a private club experience
- We want excellent service
- We want great facilities

The Board agreed we will be working on a cohesive statement that will help drive us to achieve these things.

Long Range Planning: Mr. Waffle has been looking at the fees, and none will be raised at this time.

A question was raised about the fees for lockers. At one point, it was thought that they were purchased for life, but there is no documentation to back that up. Additionally, a towel rental fee has not been charged recently. It was suggested that going forward, a small locker rental for the year be \$75, and a large one \$150. Mr. Jones made the motion on this, and Ms. Prichard seconded. Motion passed unanimously. It was also noted that there was a laxity in charging tennis guest fees. Mr. Waffle will speak to Gordon Kay, the Tennis Pro, about making sure this happens in the future.

The Board also needs to approve, on a yearly basis, all associate membership categories.

It was then moved that the Non-Resident dues, for any new applications be moved to \$2400. Motion carried with one nay vote.

Mr. Jones then moved that all other associate categories remain as stated. Motion carried with one Abstention.

Meeting adjourned at 7:20 pm.

Next meeting Tuesday, March 27, at 5:30 in the Garden Room.

Respectfully submitted,

Joy Martin
Secretary