Lincolnshire Fields Country Club

Board of Directors Meeting

Wednesday, January 29th, 2020

5:30 PM

Garden Room LFCC BOD Meeting

**Attending:** Sue Peterson, Dave Jones, Toney Tomaso, Jim Burgener, Larry Grill, Tony Zahrn, Justin Waffle, Randi Lundstedt, Dean Lytton (Guest: KemperSports), Sara Michael (Guest: Membership Director)

**Absent:** Todd Mayfield, Rebecca Guyette

**Call to Order:** Tony Zahrn at 5:25 PM

**Approval of Minutes:** December 2019 minutes from the Annual Meeting (Bill Utnage and Brian Mosley were the two folks who made the motions) and December 2019 Reorganization Meeting Minutes; Motion to approve by Dave Jones and seconded by Jim B. Passed unanimously.

**New Member Approval:** John Kiser (Kiser Real Estate) social membership; approved by the Board. Mr. Kiser entered club under the 19 for 19 promotion.

**Sara Michael Report:** Membership Ideas for 2020

Plan: create a sense of urgency to join by limiting the time frame offers are allowed. Plan to work on collecting IF as year goes on. Plan will be reviewed by Board month to month.

Board: Desire to be transparent. We are asking her to work with a set program, as she

has designated in her materials; we like the time sequence proposal Discussion as to investment in the Club (initiation fee) vs. no initiation fee (with 2 yr. commitment with membership): Sara M. Likes the investment of money So the AGREED PLAN going forward is this: We will have the current plan in play for January and February as far as initiation fee waived. Allow Sara to create the sense of urgency. We will work month to month and alter as we deem necessary but only after Board discussion (until the next Board meeting).

MOTION: approve waiver of initiation fee until (by Dave J. And second by Sue P.) next Board meeting in Feb. 2020; And, as part of this dealWhich includes Sara’s ability to offer financing for the initiation fee. Motion Passed unanimously.

**Committee Reports:**

1. Golf Committee by Tony Zahrn
   1. Club hired an assistant Pro: Mr. Matt Brownfield (from FL); coming April; he is local and originally from Champaign-Urbana area (as is his family)
   2. Proposing a Sub Committee to the Golf Committee: A Ladies Golf Committee so they Can bring to the table issues important to them; grow their program; we need a proper Name for the Need
   3. Approval for the 2020 proposed Golf Calendar Motion to accept the proposed Calendar (T. Tomaso and second by L. Grill); approved unanimously
2. Board Orientation by Justin Waffle and Tony Zahrn
   1. We did this last year as well: Mission Statement (discussion with Tony Z.)
   2. Annual Board timeline
   3. Board Contact info (please update your information)
   4. BOD Meeting Schedule
   5. Board Members Responsibilities: discussion with Tony Z.: discussion as to his vision
   6. Committees: can we set dates for each Committee (like the BOD)? For the year.
3. Social & House by Tony Zahrn and Jim Burgener
   1. Had a meeting and discussed roles and responsibilities with the Staff.
4. Grounds by Larry Grill
   1. Will be working with Scott Werner to discuss proposals and needs
   2. Proposal to send “education” package To members who have carts (well received).

**General Manager Report (J. Waffle)**

1. Provided general overview from Dec. 2019; Major issue the club is down in a la cart (versus budget)

**Old Business:** None

**New Business:**

1. Audit Report from CLA; we had a better report then even last year.
2. Finance Committee will meet quarterly per’ Dave Jones.
3. New paint added to the Ladies locker room; House Committee will review.
4. Using Grubhub as an option; House Committee to look into it.
5. Golf Committee will review policy for non-golfer trail fees.
6. Annual fee for out of state residents is $600 per month for (4) months; should it be revisited; Membership Comm. to review

**E-Mail Business**

* 1. Previous Email votes:
     1. NEW MEMBERSHIPS:
        1. Shane Allen- Junior Membership (1/1/2020)
        2. Michael Brown- Social Membership (1/7/2020)
        3. Robert Frost- Equity (1/10/2020)
        4. William Right- Dinning (1/15/2020)
        5. Shawn Kinkade- Junior (1/22/2020)
     2. MISCELANEOUS:
        1. Network Upgrade Server (1/8/2020)
        2. Stone Creek Membership Program (1/8/2020)

Next Meeting: 2-26-2020 at 5:30pm

Adjourned.