Lincolnshire Fields Country Club Board of Directors Meeting Agenda Tuesday, October 18, 2022, at 5:30 PM

Present: Dave Jones, Sam Banks, Kyle Edmund, Traci Logue, Todd Mayfield (Remote), Sue Peterson, Toney

Tomaso, Laurel Tucker (Remote), Rob Walls, Morgan Gonzales

Absent: None

1) Meeting was called to order at 5:31 PM

2) Motion was made to approve the amended minutes for the September meeting. The motion carried.

3) Committee Report

- a) Traci Logue had a House committee meeting. Nothing of substance to report
- b) Todd had a Golf committee meeting. Recapped the year.

4) General Manager Report - Rob

- a) Summary of Financials & Operations
 - i) September was a fine month with a miss to EBITDA. The club is still in a position to exceed the budget for the fiscal year ending in October.
 - ii) Short-staffed on the management side. Rob has a person lined up for some help with Marketing and to alleviate the workload issues for Adam & Stephanie.
 - iii) Questions about the Non-Resident category and extending the category. Interest in exploring this category further.

5) Old Business

- a) Reserving the final vote on Budget proposal (2023) to review numbers including expenses which will be followed by communication to the Board and then a vote. If there will be any impact on Membership the need is to communicate that change and the why behind the change. Discussion as to what to add and subtract from the proposed Budget, and the proper procedures to follow per the LFCC bylaws.
- b) Proposed Capital Budget: discussion of taking a long-term approach. We focus on year to year budgets. But, it is important to understand our long-range projects need to be looked at as a multiple year commitment and how we deal with the impact for same when dealing with the Budget for this year.
- c) Bunker Renovation Project / Update: (Larry G.). Site visit up north where a bunker project has been done (visited two different golf courses). Midlothian and Hawthorne Woods. Discussion had about the process these Clubs went through for their bunker projects and from communications with members and staff the pros and cons.
 - i) Hearn Project update: confirmation he was here for site visit and walking the course. He is expecting to provide to LFCC an updated Long Range plan in the next two weeks. Scott Werner has plans to place a drainage overlay onto the plan/map as we need this for educational and long-range knowledge purposes.
- d) Clubhouse Improvement Project Update: (Dave J.): new plans have come in from the architect but the updated floor plans are not final or up for vote. Discussion as to space, seating, concepts and use for the current dining room/garden room spaces.
 - i) The next step: start with pricing beginning with Garden Room, then dining space;
 - ii) At the same time: we can explore, a concurrent plan, of finding out if a Master Plan for the Clubhouse for the future after the immediate CIP is complete (within the four walls of the building)

- iii) At the same time we need to prepare messaging for the Membership as to these next steps.
- 6) New Business
 - a) Annual Meeting Date: Monday, December 5th at 7:00 PM
 - b) Discussion of potential new Board members; it looks like we need two; discussed wants/needs of the Board and who to target to discuss joining the Board.
 - c) 2023 Board Roles discussed
- 7) Next Meeting Date: Annual Meeting, Monday, December 5th at 7:00 PM
- 8) Adjournment