

Lincolnshire Fields Country Club
Board of Directors' Meeting
Tuesday, January 23, 2018

Members Present: Dave Jones, Joy Martin, Tony Zahn, Steve Hartman, Randi Lunstedt, Brett Kepley, General Manager Justin Waffle, Larry Grill, Peggy Prichard Representing KemperSports, Mr. Frank Merkel
Guest attendee: New Membership Sales Director Steve Dunn

President Dave Jones called the meeting to order at 5:34 pm. Mr. Steve Dunn introduced himself. He began at Lincolnshire on January 22 as the new Membership Sales Director. He is very excited to begin improving our membership recruitment. Mr. Dunn left the meeting at 5:40.

There was a motion by Larry Grill to approve the minutes from the reorganization board meeting that was held immediately following the Annual meeting. Mr. Kepley seconded, and the motion was approved unanimously.

Finance Committee: Mr. Waffle presented the financial statement. We are looking positive for the 1st quarter, so far with results ahead of budget. Mr. Jones reported the audit is under way but is not fully completed.

Golf Committee: Mr. Tony Zahn announced the addition of Brett Coluccio to our pro shop staff. Mr. Coluccio will be helping Rob Wall with lessons and running the shop.

Mr. Zahn then presented the proposed Golf Calendar for the 2018 season. There are a few programming changes that will be taking effect this year, most notably that the children's program will become a Youth Golf Week rather than the young golfers meeting once a week. The women's Monday night league will run through the first three Mondays in August. Mr. Zahn moved that the calendar be approved as presented. Ms. Martin seconded, and the motion was approved unanimously.

Mr. Zahn then moved the discussion to the tee boxes on the driving range. The mats are in bad shape, and need to be replaced. R&R Turf and Fiberbuilt both put bids in on the project to replace the mats with a continuous strip. The R&R Turf bid came in at a significantly lower cost. Mr. Merkel had pictures of a similar project done at another Kemper property, and the results were very attractive. This project will add four additional hitting bays to the range. A question was raised about the drainage and the way the edge would look. Mr. Hartman moved to approve the project pending clarification of those two issues. Mr. Grill seconded, and the motion passed unanimously.

House Committee: We have had a positive response to the kids eat free promotion of Wednesday nights. These nights are being combined with Bingo and Trivia on

alternating nights to encourage participation. There will be a new menu beginning sometime in February.

Ms. Prichard and Mr. Waffle met with Peggy Monahan from Grand House Interiors to brainstorm more ideas for improving the clubhouse. More televisions in the 19th Hole, different eating areas for families, and a firepit were some of the suggestions made. Mr. Jones suggested that demographics be looked at and a mission statement for the club be created in order to figure out the best way to move forward implementing these ideas. Mr. Merkel suggested to Mr. Waffle that every decision made needs to be looked at from a financial benefit standpoint.

Membership Committee: Mr. Waffle spoke for Mr. Friedman, who was absent. Mr. Waffle explained that they were working on finalizing details to roll out a Spring membership recruitment drive.

New Business: Mr. Jones reported that the most current by-laws are up in the Members Only section of the website. Approved financials and minutes from Board meetings will soon be added. There has been much confusion about the member loyalty program that had previously been implemented. As a result, it has been discontinued, and new options are going to be looked at.

Executive Session: The board convened in executive session to discuss a member request. Mr. Jones moved to accept the resignation of the Snodsmith's. Mr. Hartman seconded. The motion passed with one nay vote and one abstention.

Meeting adjourned at 7:16 pm. Next meeting will be Tuesday, February 27, at 5:30pm in the Garden Room.

Respectfully submitted,
Joy Martin
Secretary