

Lincolnshire Fields Country Club
Board of Directors Meeting Minutes
August 19th, 2025 @ 7am

Attending: Rob Walls, Todd Mayfield, Kim Zahrn, Traci Logue, Linda Hamilton, Toney Tomaso, Jeff Finke, Cody Dust, Jen Miller, John Chesire via phone

Not Attending: Scott Miller, Tara Chandler

Meeting called to order at 7:03 am

July minutes approved unanimously ** Motion to approve: Cody D 2nd Kim Z
GM Report- Rob

We finished 32.2k behind budget in July. We were over in payroll and COG. We were behind in revenue with the shortfall due to overall membership dues. Green fees and merchandise sales fell short of our anticipated calculations. We are about 8k behind in merchandise sales.

F&B revenue was ahead of budget. The Member Guest was very successful. Following that we were cited with the health department's infractions and demands which in turn caused us to be over on payroll as we had mass staff here to deal with the fallout from the health department.

August revenues are good. We will continue to struggle with our membership dues line. We will be ahead 11 to 15k for the overall budget at the end of the year.

Hullabaloo will be tight with minimal staff as we lose our students.

Online billing has been a success. We have about 99% buy in with the program at this point

In the 4th quarter of 2025 and into 2026 we will focus heavily on recruiting memberships. We will also be considering what we offer in comparison to our competition within the community to see where we can improve or possibly gain an edge. Now is the time to consider offering a seasonal promotion on our initiation fees. The membership committee will meet to put together a plan.

Old Business:

Court update- We are currently on budget. Waiting on the patch where the asphalt and fence meet to correct the balls from sliding under it. Coordinating with the landscapers for the planting of new trees and filling in of the grass areas as well as reviewing our options for seating and shading of the area. Now that the courts are in use, we are taking a closer look at the pickle ball side. Possibly need to adjust the height of the fence.

New Business:

Zyn nicotine pouches have become a problem. Members have become very disrespectful in leaving discarded Zyn packets on placemats and on chairs to be cleaned up by staff. We will be putting a note in the newsletter addressing this issue and engage with members as needed when the opportunity presents itself. Rob is currently working on the preliminary budget for 2026. We will be reviewing the numbers at our September BOD meeting.

Jen Miller is heading up our committee for our 50th celebration outline for 2026. Preliminary plans are for quarterly happenings as well as an Honorary dinner. Dates and details to follow.

Committee Reports:

Golf- Kim/Cody- Golf shop and staff gearing up for Hullabaloo

House- Traci

We are preparing for the update of the on-course restrooms on Hole#4. Fresh coat of paint on the ceiling and walls. We will be scraping and repainting the floors as well. Currently getting quotes for Stingrays hallway and locker room floor repair in the off season.

Social- Tara- No Report

Membership- Jen- No Report-see new business info

Grounds- Jeff- No Report

Finance- Linda- No Report

Next Meeting date: Tuesday, September 23rd@ 5:30 pm

Meeting adjourned at 8:40 am